

2020 TICKET PROGRAM PARTICIPATING MEMBER – AGREEMENT

Only current members of the organization participate in selling of the discounted attraction tickets as part of the Wisconsin Parks & Recreation Association (WPRA) ticket program, and they must comply with the terms of this agreement.

It is acknowledged that the primary purpose of participation in the ticket program is to attract the general public in order to promote a better understanding of the value and benefits of adequate parks and recreational services.

The ______ (enter participating member department/agency name) does hereby agree to the following term to participating in the ticket program:

- 1. Identify a primary representative that will administer the ticket program.
- 2. Return completed Participating Member Agreement to WPRA by March 2, 2020.
- 3. Submit initial ticket order (online) to WPRA by March 30, 2020.
- 4. Sell tickets only at the WPRA stated selling price, which will be determined between the WPRA and attractions. In 2018, participating members retain \$0.75 for each ticket sold.
- 5. Report number of sold tickets to WPRA no later than **September 11**th, **2020.** (WPRA will provide you with a Ticket Program Payment Form containing your amount due.)
 - NOTE: The amount you retain as a participating member for tickets sold will be withheld by you <u>prior</u> to submitting payment to WPRA, as will be reflected on the *Ticket Program Payment Form*.
- 6. Return all unsold tickets plus full payment for tickets sold as detailed on the WPRA Ticket Program Payment Form by **September 18, 2020**.

We acknowledge that a \$50 late fee will be applied if unsold tickets and full payment of tickets sold are not received by WPRA by the September 18, 2020 deadline, and may result in elimination of future consignment privileges.

- 7. Payment will be submitted by department check, or money order only (not cash or individual personal checks).
- 8. We will order tickets on-line through WPRA and not contact the attractions directly or participate in any other specials.
- Procedures and appropriate training for the collection of monies and safe storage of tickets and payments are our responsibility. Policies regarding refunds, hours of sales, and the expenditure of our earned retainings are also our responsibility.
- 10. We agree not to place any <u>paid</u> advertising for the ticket program in any publication nor to solicit more than <u>local</u> media coverage regarding our sales.
- 11. The WPRA shall not be held liable for the safety, operation, or condition of the premises, programs or facilities of any of the attractions participating in the ticket program. Any liability is the responsibility of the attraction itself.
- 12. We agree not to sell discount tickets at or around any of the attraction sites.

Agreed to by:	
WPRA Member Department/Agency:	
Name (printed) of Primary Representative:	
Primary Representative Authorized Signature:	Date:



2020 TICKET PROGRAM PARTICIPATING MEMBER – ADDITIONAL INFORMATION

As a supplement to the Participating Member Agreement, more detail and helpful tips have been complied below as a helpful guide to WPRA members. If you have any questions, please reach out to the WRPA office.

All tickets from all attractions are available on "consignment." You place your order online with the WPRA office and the tickets are shipped directly to you by the attraction.

OVERALL SCHEDULE

March 2 Participating Member Agreement Due to WPRA Office

March 30 Online order placed for tickets
May 1 Tickets sent to you by attractions

May-Labor Day Sell tickets

July 29 EXCEPTION! – Six Flags WPRA Week Tickets (see special schedule below)

Labor Day Within 3 days Sept 18 Calculate tickets sold and report online to WPRA WPRA will send you a *Ticket Program Payment Form* Send payment and unsold tickets back to WPRA

Remember – payment is to be submitted by department check or money order only (not

cash, credit cards or individual personal checks).

Six Flags WPRA week is handled separate from the overall ticket program!

July 29 Calculate <u>Six Flags WPRA week tickets</u> sold and report online
Within 3 days WPRA will send you a *Ticket Program Payment Form*

for <u>only</u> the <u>Six Flags WPRA week</u>

August 15 Send payment and unsold <u>Six Flags WPRA Week</u> tickets back to WPRA

PRICING

- All attractions have included applicable sales tax in their prices and are responsible for payments to the state.
- Per the WPRA agreement with each attraction, you must sell the tickets at the WPRA stated selling price.
- Each participating department retains \$0.75 per ticket sold.

*By paying to WPRA the price noted on your *Ticket Program Payment Form*, you automatically retain the applicable amount.



2020 TICKET PROGRAM

PARTICIPATING MEMBER – ADDITIONAL INFORMATION

ORDERING

ALL ORDERS MUST BE PLACED ONLINE THROUGH THE WPRA WEBSITE: www.wpraweb.org

- The attractions will not accept direct orders for WPRA's discounts.
- A minimum order of 25 tickets per attraction is required for any order placed with the WPRA Office.
 *Exception: Six Flags Any-Day and WPRA Week Tickets have a minimum of 24
- If you do not participate in the program or are temporarily out of tickets, please refer inquiries to a nearby participating department. The WPRA office cannot sell to the general public directly.
- Please check your shipments and verify amounts when they arrive. Contact the WPRA office immediately if there is a discrepancy or you will be responsible for any missing tickets.

PAYMENT

- Departments must end sales on Labor Day, but some opt to cut off sales earlier to allow themselves more time to balance and issue payment.
- All participants must report the number of tickets sold online through WPRA's website by September 11th, 2020.
- It is advised that you print a copy of the form prior to hitting submit for your records.
- You will receive your *Ticket Program Payment Form* within 2-3 business days. This form will be stating how much is owed along with the number of tickets that need to be returned.
 - *By paying to WPRA the price noted on your *Ticket Program Payment Form*, you automatically retain the \$0.75 amount.
- Return a copy of the Ticket Program Payment Form with your payment and unsold tickets.
 - *Remember, acceptable forms of payment include: Department checks, money orders no cash, credit cards or individual checks.
- Please plan ahead for necessary approval to make your final payment to WPRA by the September 18th deadline.
- A \$50 late fee will be applied if unsold tickets and full payment are not received at the WPRA Office by this
- A late payment (without advance notice, reasonable documentation, etc.) may prevent a department from participating in future ticket programs.

RETURN OF UNSOLD TICKETS

- Participating agencies MUST return unsold tickets by certified, registered mail, FedEx, UPS or in person to the WPRA office.
- You **MUST** obtain verification that your parcel(s) did reach the WPRA Office. Retain this documentation should there should be a problem with the delivery of your parcel(s).
- Rubber band any unsold tickets from each attraction and attach a note with the number returning and department/agency name. Parcels that have loose tickets and are not posted with a number and department/agency will be returned to the participating member for completion.



2020 TICKET PROGRAM

PARTICIPATING MEMBER – ADDITIONAL INFORMATION

PUBLICITY

- Attractions have agreed to send a limited number of brochures with each order shipment. Extra brochures may be ordered by calling the attraction directly.
- Departments are asked to avoid paid advertising in publicizing the program other options such as inclusion in
 your brochure, posters, local press releases, etc., are encouraged. Please be especially cautious of attracting
 news exposure on a county, regional, or state basis, as not all departments sell tickets and many others do not
 prefer to greatly expand sales levels due to staff time.

CHOICES

- Each department/agency is reminded that you have many options in helping the ticket program run the most efficiently for your community such as:
 - Selling hours it is your choice if you wish to sell during all office hours or restrict hours or days.
 - Returned checks you have the option of accepting cash only if you feel returned checks could be a problem.
 - Refunds For 2020, all of the attractions will have clearly printed on each ticket, "Non-Refundable".
 - Staff training you can set your own procedures and are encouraged to provide appropriate staff training to reduce potential errors.
 - Retainings the amount you retain for your department sales may be used to fund WPRA memberships,
 Conference and workshop registrations, or a variety of departmental projects to help better your department.

LIABILITY

- WPRA has included, in an agreement with each attraction, an indemnification clause releasing WPRA and participating departments from civil liability relating to the ticket program.
- Each department is encouraged to review their insurance coverage regarding loss or theft of tickets and to implement an internal checks and balances system as a preventive action.
- Each department is responsible for establishing their own refund policy. The WPRA Office should not be called regarding your department sales, as you are the point of sales distribution.

Thank you for participating in the WPRA Ticket Program!

If you have any questions, please contact the WPRA Office.

Wisconsin Park and Recreation Association 6737 W Washington St., Suite 4210 Milwaukee, WI 53214 Phone: (414) 423-1210 FAX: (414) 423-1296

office@wpraweb.org www.wpraweb.org